



Kevin Land MD
VP Clinical Services
Executive MD Biotherapies
Adj. Prof, UTHealth SA

Blood Supply Issues

Impacting whole blood access in the pre-hospital setting

National Whole Blood Summit

June 20, 2024

vitalant[®]

In U.S. 16M components transfused annually, one about every 2 seconds.



Collected from
53 community centers
90 hospital-based centers.

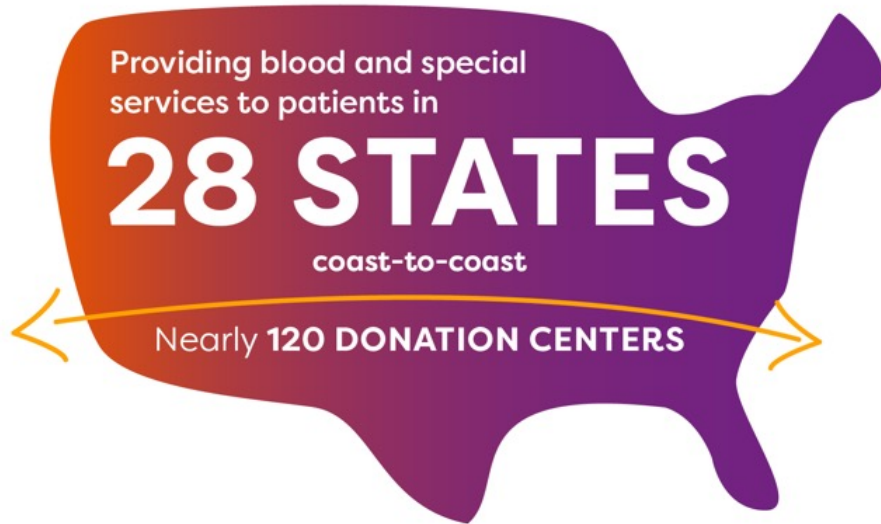
When blood is needed in a hospital,
3 units used on average.



Daily Estimates
29,000 red cells
5,000 platelet
6,500 plasma



One of the nation's largest nonprofit blood services providers.



1.7 MILLION

DONATIONS A YEAR SERVING ABOUT 900 HOSPITALS AND HEALTHCARE FACILITIES

The number '1.7 MILLION' is in large purple letters, with a blood drop icon integrated into the letter 'O'. Below it, the text 'DONATIONS A YEAR SERVING ABOUT 900 HOSPITALS AND HEALTHCARE FACILITIES' is in smaller purple letters.

MORE THAN

60,000

BLOOD DRIVES ANNUALLY

The text 'MORE THAN' is in purple, '60,000' is in large orange letters, and 'BLOOD DRIVES ANNUALLY' is in purple. To the right is a purple line-art illustration of a hand with a small square tag attached to the wrist.

COLLECTING

11% OF THE BLOOD SUPPLY

The text 'COLLECTING' is in purple. Below it is a purple line-art illustration of a blood collection cup with a wavy line representing a tube. The cup is partially filled with orange liquid. To the right of the cup, the text '11% OF THE BLOOD SUPPLY' is written in purple.



21 CFR 1271 Parts
 210 (cGMP in manufacturing, processing, packing, or hold of drugs): Status, Applicability
 211 (cGMP for finished pharmaceuticals): Subparts B-K
 200 (Biological Products Generally): Subpart D - Establishment Standards
 206 (cGMP Blood & Blood Components): Subparts B-I
 820 (Quality Systems Regulations): Subparts B-O



21 CFR Chapter I (DHHS), Subchapter F (Biologics); 600s.

- 600 General: Subparts A-D
- 601 Licensing
- 606 cGMP for Blood and Components
- 607 Establishment Registration & Product Listing: Subparts A-E
- 610 General Biologic Products Standards
- 630 Requirements for Blood Intended for Transfusion or further manufacturing: Subparts A-C
- 640 Additional Standards for Human Blood & Blood Products
- 660 Additional Standards for Diagnostic Substances for Lab Tests
- 680 Additional Standards for Miscellaneous Products

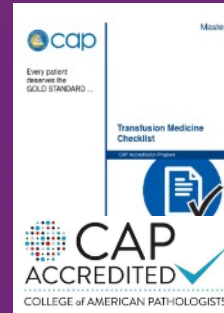
Blood Guidances

<https://www.fda.gov/vaccines-blood-biologics/biologics-guidances/blood-guidances>
 n=80 dating back to 1984

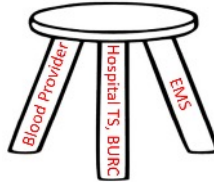
510(k) Clearance

Required by devices used by the blood banking industry including blood establishment computer software, transfer devices, collection systems, separators, culture bottles, fluid warmers, etc.

Blood is a biologic drug regulated by federal and state competent authorities and overseen by credentialing organizations with deemed status from CMS. Donor and patient safety topics covered.



Pre-hospital service providers must understand that transfusion of blood is only one of many parts of a complex supply chain which collectively must be optimized for all patients.



A large infographic titled 'Transfusion Service' with a biohazard symbol. It includes sections for 'BLOOD TRANSFUSION REACTIONS', 'ACUTE HEMOLYTIC REACTION', 'TRANSFUSION REACTIONS', 'BLOOD TRANSFUSION', and 'BLOOD TRANSFUSION'. It also features a collage of images: blood test tubes, a person at a computer, a person at a workstation, and a medical waste truck labeled 'MEDICAL WASTE'.

What will blood stewardship look like in the new paradigm?

- Triage Levels and Attention Times**
- 1 Revival-Immediate attention
 - 2 Emergency <= 10 Minutes
 - 3 Urgency <= 30 Minutes
 - 4 Less Urgency <= 120 Minutes
 - 5 Non Urgent <= 180 Minutes



“Early recognition + aggressive management + vigilant monitoring”



How will we get there?

*Even if large-scale use of LTOWB in the pre-hospital setting results in a net reduction of overall red cell usage, the **10s of 1000s** of additional O (only) red cells that will need to be collected and broadly distributed for a nationwide implementation, is **NOT** currently feasible.*

How will we handle the haves versus the have nots?

Donor agency, loss of classical altruism, & fatigue

What does agency mean?



Agency refers to an individual's independent capability or ability to act on their own will ¹. It encompasses both mindset and learnable actions that help us attain what we want in life. Here are the key aspects of agency:



If you build it, who will come?



Robbing Peter to pay Paul?
LTOWB, which is manually collected, comes from a donor pool that is pushed to automation to most effectively meet all patient need.

Type	POP	Demand
A	40%	32%
B	11%	08%
O	45%	57%

≥25% of all collections must come from automation to meet **current** RBC demand.

How will we make sure the right blood types get to the right patients?

Circulate

an independent data warehouse organization

estimates national inventory using data from 4 blood operators (~2/3) plus a proprietary estimator model

Estimated Blood Supply Quantity On Hand Change vs. Same Day Prior Week

COMPONENT GROUP: Red Blood Cell | BLOOD TYPE: Multiple selections | Last 4 Weeks | Date Range

ESTIMATES
Red Blood Cell Component Group(s) O-, O+ Blood Type(s) for last 4 weeks

Week Start Date	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
5/20/2024		-4.2%	-2.1%	-2.2%	-2.2%	-1.6%	-3.2%
5/27/2024	-5.5%	-3.6%	-1.1%	-7.6%	-11.0%	-12.4%	-11.2%
6/3/2024	-12.7%	-12.2%	-12.3%	-11.2%	-9.2%	-7.2%	-7.2%
6/10/2024	-6.2%	-7.5%	-2.8%	-3.9%	-3.8%	-3.6%	
Latest		-7.5%	-2.8%	-3.9%	-3.8%	-3.6%	

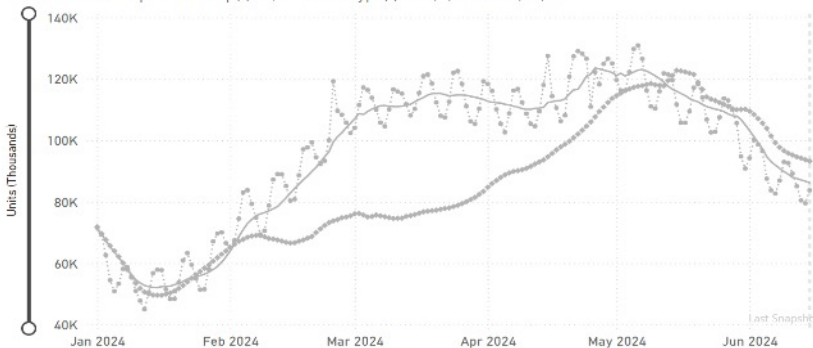
Mission: Empower and educate blood operators, community partners and government stakeholders through the collection, reporting, and analysis of timely and accurate blood inventory data.

Estimated Blood Supply Daily Estimates Over Time

COMPONENT GROUP: Red Blood Cell | BLOOD TYPE: Multiple selections | Last 4 Weeks | Date Range: 1/1/2024 to 6/15/2024

ESTIMATES

Red Blood Cell Component Group(s) O-, O+ Blood Type(s) for 1/1/2024 to 6/15/2024



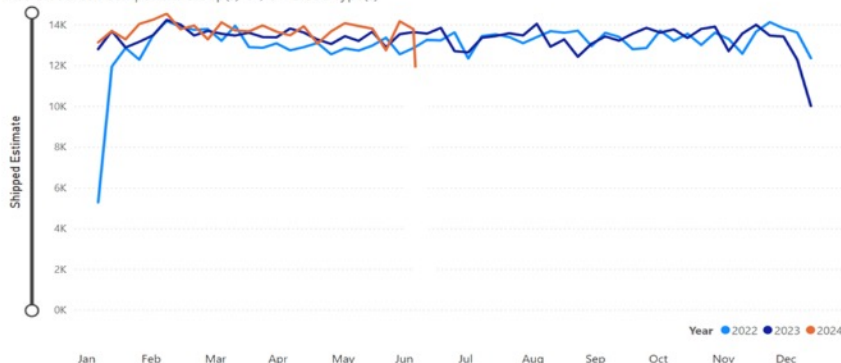
- Quantity On Hand
 - None
 - On Hand 7-Day Average
 - On Hand 7-Day Average (Prev Yr)
 - On Hand Daily
- Days On Hand
 - None
 - Days On Hand 7-Day Average
 - Days On Hand 7-Day Average (Prev Yr)
 - Days On Hand Daily

Estimated Blood Supply Year Over Year Analysis

COMPONENT GROUP: Red Blood Cell | BLOOD TYPE: Multiple selections

ESTIMATES

Red Blood Cell Component Group(s) O-, O+ Blood Type(s)



- Phase
 - Days On Hand
 - Discard Rate
 - Discarded
 - Imported
 - Labeled
 - On Hand
 - Return Rate
 - Returned
 - Shipped
 - Turnover

Daily Average: Week | Year: Multiple ...

The current blood supply is fragile

We frequently collect below hospital stated need, especially summer.

- Ideal inventory holds >7 days of blood on hand.

LATEST DAYS ON HAND ESTIMATES

Cryoprecipitate, Plasma, Platelet, Red Blood Cell Component Group(s) All Blood Type(s) on 6/16/2024

Component Group	O-	O+	A-	A+	B-	B+	AB-	AB+	Overall
Red Blood Cell	3.6	5.6	6.2	8.4	4.3	9.0	15.7	17.8	6.9
Platelet	1.5	1.5	1.6	1.6	1.5	1.6	1.9	1.5	1.5

Large-scale access to pre-hospital LTOWB at least short term will result in net decrease in utilizable blood supply for **ALL**

- Product competes with already taxed O donor base.
- Splits O RBC into separate inventories not readily accessible by all patients.
- Will mean many refrigerators will contain fewer units than desired.

When LTOWB is not available, will your group accept substitutes (pRBC, A liquid plasma, CPD, etc.)?



Desired 2^o Attributes

CMV seronegative

Leukoreduced

Irradiated

Antigen matched

Low plasma volume

Minimal antibody content

Unit age

Anticoagulant

Dose (aliquot)

Emergency released

Stored close to patient need

The fragility includes limited bag vendor options & bag penetration in market

- Fresenius Kabi – announced they are sunsetting their CPDA-1 bag 2026, citing the bag represents 0.1% of their entire portfolio and is not sustainable/profitable to continue.
- Terumo – currently has CPDA-1 bag. Assuming they capture the entire US CPDA-1 market, the bag still represents <<1% of their entire bag portfolio.

NON-LR 35-DAY (CPDA-1) O WHOLE BLOOD IS AND WILL CONTINUE TO BE A NICHE PRODUCT COMPETING WITH PRIMARY O LR-PRBC COMPONENT WHICH SUPPORTS **VAST MAJORITY** OF PATIENTS.

NOTE: CPD VARIANT OF WB CAN BE PICKED OUT OF REGULAR MANUFACTURING LINE AND CREATED ON DEMAND

What is currently hindering broad adoption of Whole Blood in pre-hospital setting?

Current economics unsustainable

EMS pre-hospital reimbursement
Hospital (re)usability & wastage
Blood Centers model pushes for minimal unique products

Competing priorities don't always align

Ideal product variably defined
Policies optimized for single pt type across clinical domains
single BC can't make all varieties
Preference >> Science/Evidence/Practice

Blood Supply in existential crisis

LTOWB = Exclusive use of O donors
Declining, fragmented donor base
Products compete for same donors
WB reduces collection efficiency
O donor fatigue

Resistant to Scalability

No national standards
Regional variation not accepted elsewhere
New supply chain solutions needed
Changes to products expensive

The blood supply is (and must continue to be) optimized for the needs of all patients served, including pre-hospital patients.

Thank
you!



Kevin Land MD
Kland@vitalant.org



We will need to be creative to get what all patients need when they need it.



EXTRA SLIDES IN CASE OF QUESTIONS





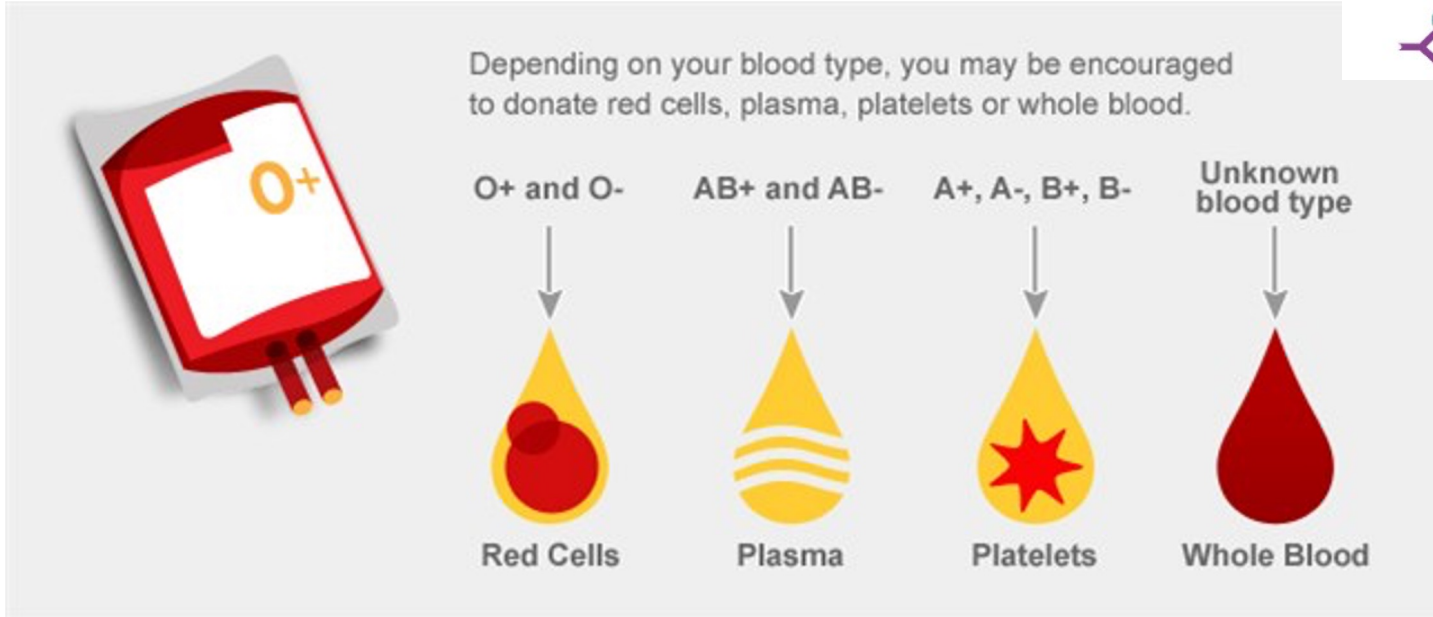
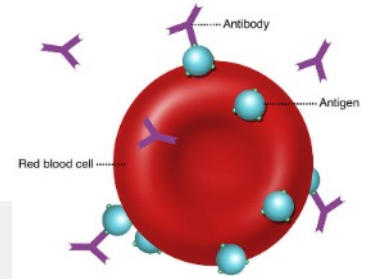
Whole Blood donation removes around 500mLs (~2 cups) containing all blood components including Red Blood Cells, Platelets, White Blood Cells and Plasma and primarily undergoes further manufacturing.

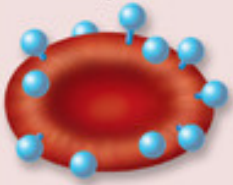
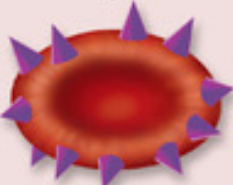
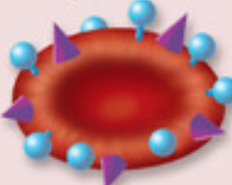




Both collections come from pre-screened, volunteer donor using a sterile set containing anticoagulant (citrate) that then must pass IDM and QC testing.

During an apheresis donation, whole blood is drawn into a sterile kit, the **desired** components are kept, while the remaining components are returned to the donor. **Allows maximal collection of desired component**



It seems simple enough...



ABO Blood Types				
	Antigen A	Antigen B	Antigens A and B	Neither antigen A nor B
Erythrocytes				
Plasma	Anti-B antibodies 	Anti-A antibodies 	Neither anti-A nor anti-B antibodies	Both anti-A and anti-B antibodies 
Blood type	Type A Erythrocytes with type A surface antigens and plasma with anti-B antibodies	Type B Erythrocytes with type B surface antigens and plasma with anti-A antibodies	Type AB Erythrocytes with both type A and type B surface antigens, and plasma with neither anti-A nor anti-B antibodies	Type O Erythrocytes with neither type A nor type B surface antigens, but plasma with both anti-A and anti-B antibodies

(a)

Blood Component Compatibility Table.

Or why componentization works for most pts.

Patients with blood type	May safely receive these red blood cells	May safely receive this type of plasma	May safely receive these platelets ^{3,4}	May safely receive this type of cryoprecipitate
O Rh Positive (O POS)	O POS, O NEG	O, A, B, AB ⁵	O, A, B, AB	Any group is safe to transfuse; however some care is taken to give ABO identical or compatible plasma type when available.
O Rh Negative (O NEG)	O NEG (sometimes O POS) ²			
A Rh Positive (A POS)	A POS, A NEG, O POS, O NEG	A, AB ⁵	A, AB, B, O	
A Rh Negative (A NEG)	A NEG, O NEG (sometimes A or O POS) ²			
B Rh Positive (B POS)	B POS, B NEG, O POS, O NEG	B, AB ⁵	B, AB, A, O	
B Rh Negative (B NEG)	B NEG, O NEG (sometimes B or O POS) ²			
AB Rh Positive (AB POS)	AB POS, AB NEG, A POS, A NEG, B POS, B NEG, O POS, O NEG	AB	AB, B, A, O	
AB Rh Negative (AB NEG)	AB NEG, B NEG, A NEG, O NEG, (sometimes O A, B, or AB POS) ²			
Unknown ¹	O NEG for females of reproductive potential and neonates; O POS for all others	AB (sometimes A) ⁵	O, A, B, AB	

Componentization of Blood reduces adverse events & supply issues and increases component flexibility and dosing

- Fractionation of blood into components
 - More of what you need, less of what you don't
- Selected Innovations
 - Blood type and beyond (Immunohematology)
 - Sterile, flexible bags
 - Optimal storage conditions for each component type
 - Anticoagulants and additive solutions
 - Apheresis collection allows donor collection optimization
 - Universal Leukoreduction

Allowed researchers to
explore which
combination of
innovations were the
best for each patient type

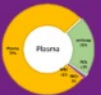





Whole Blood: Potential Benefits

- More concentrated than components (higher Hct)
 - ↓ risk of dilutional coagulopathy due to less anticoagulant/additive solutions

70 mL
anticoagulant



Product	V_{CPD} (mL)	V_{AS} (mL)	V_{CPD+AS} (mL)	V_T (mL) Product	$V_{(CPD+AS)}/V_T$
 Plasma	48	0	48	225+/-25	21%
 pRBC	8	110	118	350+/-50	34%
 aPLT	35	0	35	300+/-50	12%
 WB	70	0	70	570	12%

110 mL additive



Management Issues

- Special donors
 - Group O ♂ (non-TT) / never-pregnant ♀ donors, aspirin-free, anti-A/-B titers” (IS saline A₁/B titers <100 / 128 / 200 / 256 ?) represents 10-40% of potential donors.
- Special bags
 - 35d CPDA-1 is a special bag request necessitating targeted drives & targeted donors – complex for staff and wasteful w/ high-titer donors
 - LR requires Terumo Imuflex WB kits
 - **Non-LR CPD units can be picked out of usual collections as needed!**
- Special handling
 - 2nd O-pos inventory substituted for O-pos RBCs → req. careful stewardship, predictable needs, proactive crossover management (MTPs in LR-, irradiation-, & Rh(D)-appropriate OB, med-surg pts.)
 - ED refrigerator management & reluctance to resume type-specific transfusion after some # of O plasmas





Joseph E. Levine
A BRIDGE TOO FAR
Dirk Bogarde
James Cagney
Michael Caine
Sean Connery
Edward Fox
Elliott Gould
Gene Hackman
Anthony Hopkins
Harley Kruger
Laurence Olivier
Ryan O'Neal
Robert Redford
Maximilian Schell

We don't want a bridge too far-like scenario where O RBC inventory is spread too thin, resulting in inadequate blood for many patients.

JOSEPH E. LEVINE
A BRIDGE TOO FAR

Richard E. Levine
Richard Attenborough
9000
1977